

## Savings that can be achieved by using our Virtual South African staff

| Position                                       | Annual Salary SA |       | Annual Salary UK | Savings |
|--|------------------|-------|------------------|---------|
|  | ZAR              | GBP   | GBP              | %       |
| <b>Virtual Assisatant/PA</b>                   |                  |       |                  |         |
| 1-3 years (Junior)                             | 193676           | 8877  | 21600            | 59      |
| 4-6 years (Mid level experience)               | 281292           | 12920 | 33840            | 62      |
| <b>Bookkeeper</b>                              |                  |       |                  |         |
| 4-6 years (Mid level experience)               | 328626           | 15125 | 31680            | 52      |
| 7-8 years (Senior)                             | 399626           | 18432 | 36000            | 49      |
| <b>Human Resources</b>                         |                  |       |                  |         |
| 4-6 years (Mid level experience)               | 375959           | 17329 | 52200            | 67      |
| Junior manager                                 | 754627           | 34968 | 72000            | 51      |
| Experienced HR manager                         | 1149073          | 53342 | 90000            | 41      |
| <b>Shipping Clerk/Import Clerk</b>             |                  |       |                  |         |
| 1-3 years (Junior)                             | 193676           | 8877  | 23040            | 61      |
| 4-6 years (Mid level experience)               | 328626           | 15125 | 30240            | 50      |
| Junior manager                                 | 391737           | 18064 | 34560            | 48      |
| Experienced manager                            | 912406           | 42318 | 57600            | 27      |
| <b>Graphic designer</b>                        |                  |       |                  |         |
| 4-6 years (Mid level experience)               | 360181           | 16594 | 40320            | 59      |
| 7-8 years (Senior)                             | 517960           | 23944 | 50400            | 52      |
| 9 years+ (Senior)                              | 754627           | 34968 | 60480            | 42      |
| <b>Digital marketing</b>                       |                  |       |                  |         |
| Marketing assistant                            | 312848           | 14390 | 25800            | 44      |
| Marketing executive                            | 517960           | 23944 | 31500            | 24      |
| Marketing manager                              | 833516           | 38643 | 63600            | 39      |
| Head of marketing                              | 1227962          | 57017 | 85200            | 33      |
| <b>SEO/PPC Specialist</b>                      |                  |       |                  |         |
| 4-6 years (Mid level experience)               | 439070           | 20269 | 36300            | 44      |
| 7-8 years (Senior)                             | 596849           | 27619 | 45600            | 39      |
| 9 years+ (Senior)                              | 912406           | 42318 | 63600            | 33      |
| <b>IT Support Engineer</b>                     |                  |       |                  |         |
| Tier 1   | 439070           | 20269 | 32400            | 37      |
| Tier 2   | 754627           | 34968 | 56400            | 38      |
| <b>Network engineer</b>                        |                  |       |                  |         |
| 4-6 years (Mid level experience)               | 439070           | 20269 | 60000            | 66      |
| 7-8 years (Senior)                             | 596849           | 27619 | 64800            | 57      |
| 9 years+ (Senior)                              | 833516           | 38643 | 78000            | 50      |
| <b>Network Administrator</b>                   |                  |       |                  |         |
| 4-6 years (Mid level experience)               | 407515           | 18799 | 46800            | 60      |
| 7-8 years (Senior)                             | 517960           | 23944 | 50400            | 52      |
| 9 years+ (Senior)                              | 596849           | 27619 | 54000            | 49      |
| <b>Web development (Front end developers)</b>  |                  |       |                  |         |
| 1-3 years (Junior)                             | 360181           | 16594 | 33600            | 51      |
| 4-6 years (Mid level experience)               | 517960           | 23944 | 50400            | 52      |
| 7-8 years (Senior)                             | 675738           | 31294 | 62400            | 50      |
| 9 years+ (Senior)                              | 912406           | 42318 | 68400            | 38      |
| <b>Web development (Back end developers)</b>   |                  |       |                  |         |
| 1-3 years (Junior)                             | 391737           | 18064 | 33600            | 46      |
| 4-6 years (Mid level experience)               | 596849           | 27619 | 55560            | 50      |
| 7-8 years (Senior)                             | 833516           | 38643 | 72840            | 47      |
| 9 years+ (Senior)                              | 1149073          | 53342 | 92520            | 42      |
| <b>Web development (Full stack developers)</b> |                  |       |                  |         |
| 1-3 years (Junior)                             | 439070           | 20269 | 36000            | 44      |
| 4-6 years (Mid level experience)               | 675738           | 31294 | 58800            | 47      |
| 7-8 years (Senior)                             | 912406           | 42318 | 74400            | 43      |
| 9 years+ (Senior)                              | 1227962          | 57017 | 96000            | 41      |